

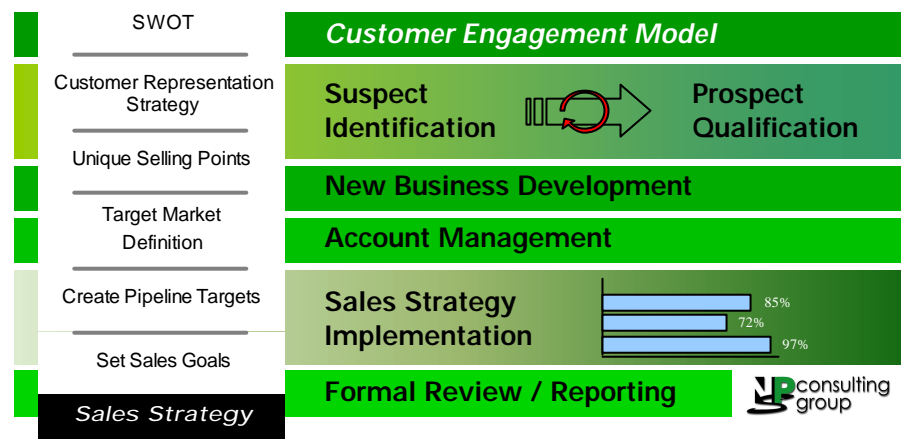
**Abstract:** Provide customer-centric, results driven sales outsourcing and reseller services to organisations selling IT solutions into the Education and AEC (Architecture, Engineering and Construction) Sectors in Australia.



**Service Description:** NPS Consulting Group can offer organisations an alternative to the more traditional sales overhead approach through the provision of sales outsourcing and reseller services.

There are many benefits of a sales outsourcing or reseller services model, including:

- Structured outcomes
- Reduced overheads
- High-quality, senior sales personnel
- Alternate industry experience / best-practice standards, etc, etc.



We work through a specific sales plan with each of our customers, ensuring our offering fits perfectly with the outcomes expected.

NPS has specific sales expertise selling into the education and AEC (Architecture, Engineering and Construction) Industries within Australia, the USA and Europe. We have established networks in both of these industries and can quickly ramp-up and implement a winning sales strategy for your solutions.

Our sales services division adheres to an overriding ideology...

**... YOUR success is our success.**

Contact us for a no obligation assessment and we'll show you how we make our motto work in practice.

Contact Nick Stanley on 03 5247 1400 for more information.